

Press Release

CubeMatch Expands European Presence with Acquisition of BGK

Dublin, Ireland – April 2025 – CubeMatch, a leading global consultancy specializing in change and transformation for the financial sector, is pleased to announce its acquisition of a stake in BGK. BGK is a renowned German consultancy with over 30 years of experience in process management and digital transformation for European financial institutions. Through this strategic partnership, CubeMatch is entering the DACH market (Germany, Austria, Switzerland) and expanding its presence in the region, bringing the Group's global headcount 450 with further investment and expansion planned.

Strategic Expansion into the German Market

This investment marks a significant milestone in CubeMatch's growth strategy, enhancing its ability to provide comprehensive solutions to clients across Europe. BGK's deep-rooted presence and extensive experience in the German financial sector complement CubeMatch's existing operations, which include offices in Dublin, London, Benelux, Frankfurt, Singapore, and Chennai.

Enhanced Service Offerings

By integrating BGK's specialized expertise in process management and digital transformation, CubeMatch will expand its suite of services, including:

- **Digital Transformation:** Developing and operating true digital solutions that enable clients to elevate their value chains to a digital level. This includes seamless, future-proof platforms that automate processes and enhance efficiency.
- **Process Management:** Supporting clients with process transparency, optimization, workforce planning, and demand calculation.
- **BGK-Toolbox:** Providing a suite of tools used by over 100 banks, insurance companies, and building societies for process analysis, workforce planning, and demand calculation.

Leadership and Client Management

BGK's existing management team will continue to lead the company independently. However, through CubeMatch's investment, BGK gains access to an expanded range of services, enabling the company to offer more integrated solutions along a seamless value chain.



CubeMatch CEO **Tom Melville** said: *"This partnership with BGK is a key step in our European expansion. BGK brings outstanding industry expertise that strategically complements our service portfolio. Together, we can better support financial institutions in the DACH region and deliver innovative solutions for the complex challenges of a dynamic market."*

Dr. Joachim Degel, **Co-Owner of BGK**, stated: *"We are delighted to welcome CubeMatch as a partner, as our services complement each other perfectly. BGK remains a trusted partner, while our clients benefit from additional offerings and an expanded portfolio."*

Hartmut Gasser, **Founder of BGK**, added: *"I am pleased to see that my BGK is continuing with stability and exciting prospects for the future. With CubeMatch as a partner, new opportunities open up for our clients and employees."*

About CubeMatch

CubeMatch is a global change and transformation consultancy specializing in the financial services sector. With a presence in Ireland, the United Kingdom, the Netherlands, Germany, Singapore, and India, CubeMatch excels in highly regulated financial environments. The company provides services in strategic change, business and digital transformation, regulatory risk and compliance, data and technology, quality assurance, and managed services.

About **BGK**

BGK is a German consultancy with over 30 years of experience in process management and digital transformation for European financial service providers. The company specializes in advising on and implementing innovative business processes and turnkey IT solutions, focusing on digital transformation, process management, and the **BGK-Toolbox**, which is used by numerous financial institutions.

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